

Enterprise Architecture Value Chain



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Armstrong Process Group, Inc.
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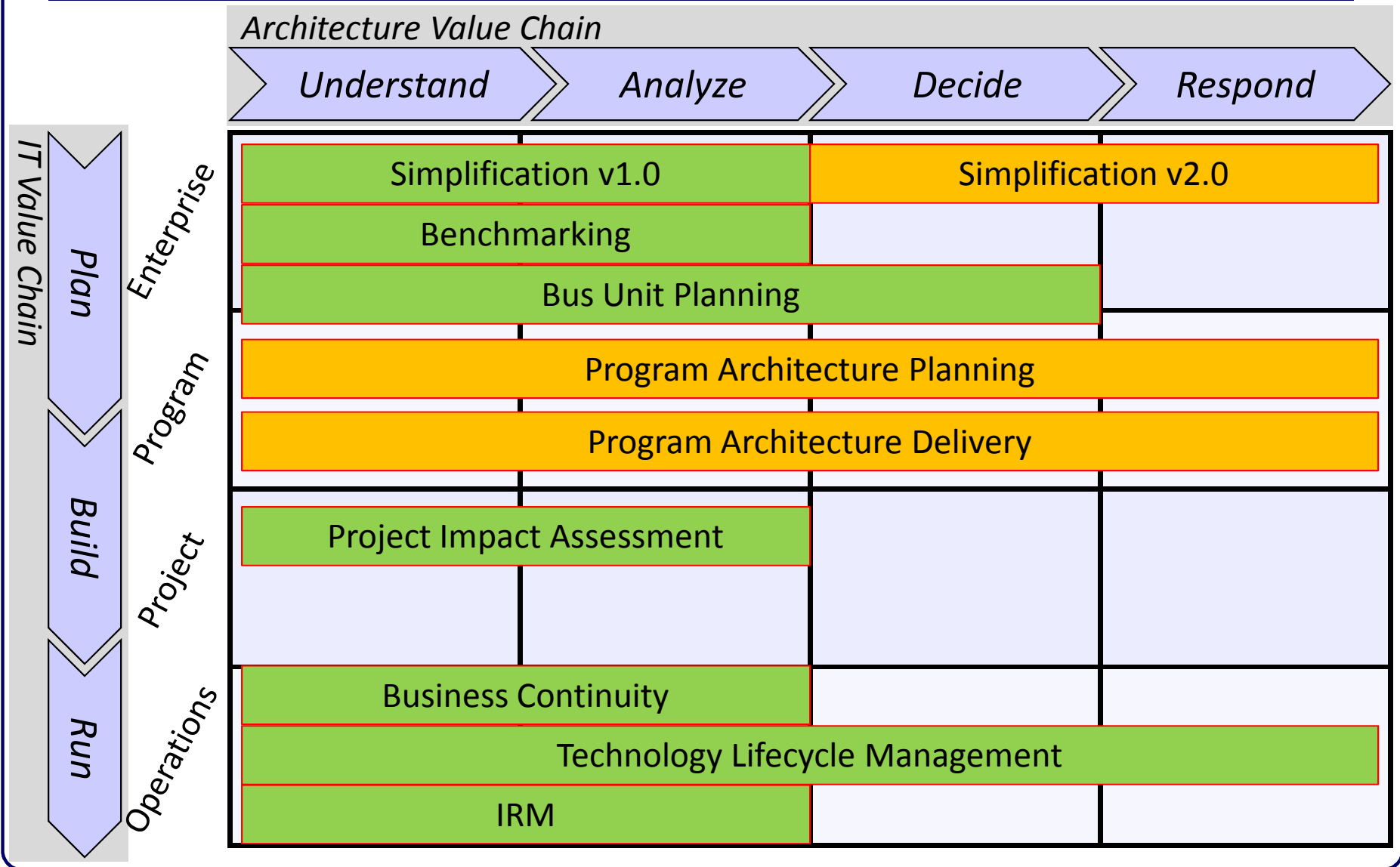
About APG

- APG's mission is to
 - “Align information technology and systems engineering capabilities with business strategy using proven, practical processes delivering world-class results.”
- Industry thought leader in enterprise architecture, business modeling, process improvement, systems and software engineering, requirements management, and agile methods
- Member and contributor to
 - UML, SysML, SPEM, UPDM at the Object Management Group (OMG)
 - TOGAF, ArchiMate, IT4IT at The Open Group
 - Eclipse Process Framework (EPF) at the Eclipse Foundation
- Business partners with Sparx, HP, and IBM

Context

- EA leadership needs to distill EA value proposition to enterprise
 - Most stakeholders care about EA outcomes, not EA implementation
 - However, EA leadership needs model for understanding what needs to be implemented in order to deliver value
- Needs to support/integrate other business/IT value chains
 - Such as Shop-Buy-Service-Claim and Plan-Build-Run
- EA capability improvement is challenging when there is no “call to action”
 - Requires cross-organization executive support
 - Nobody cares until they understand “what’s in it for me?”

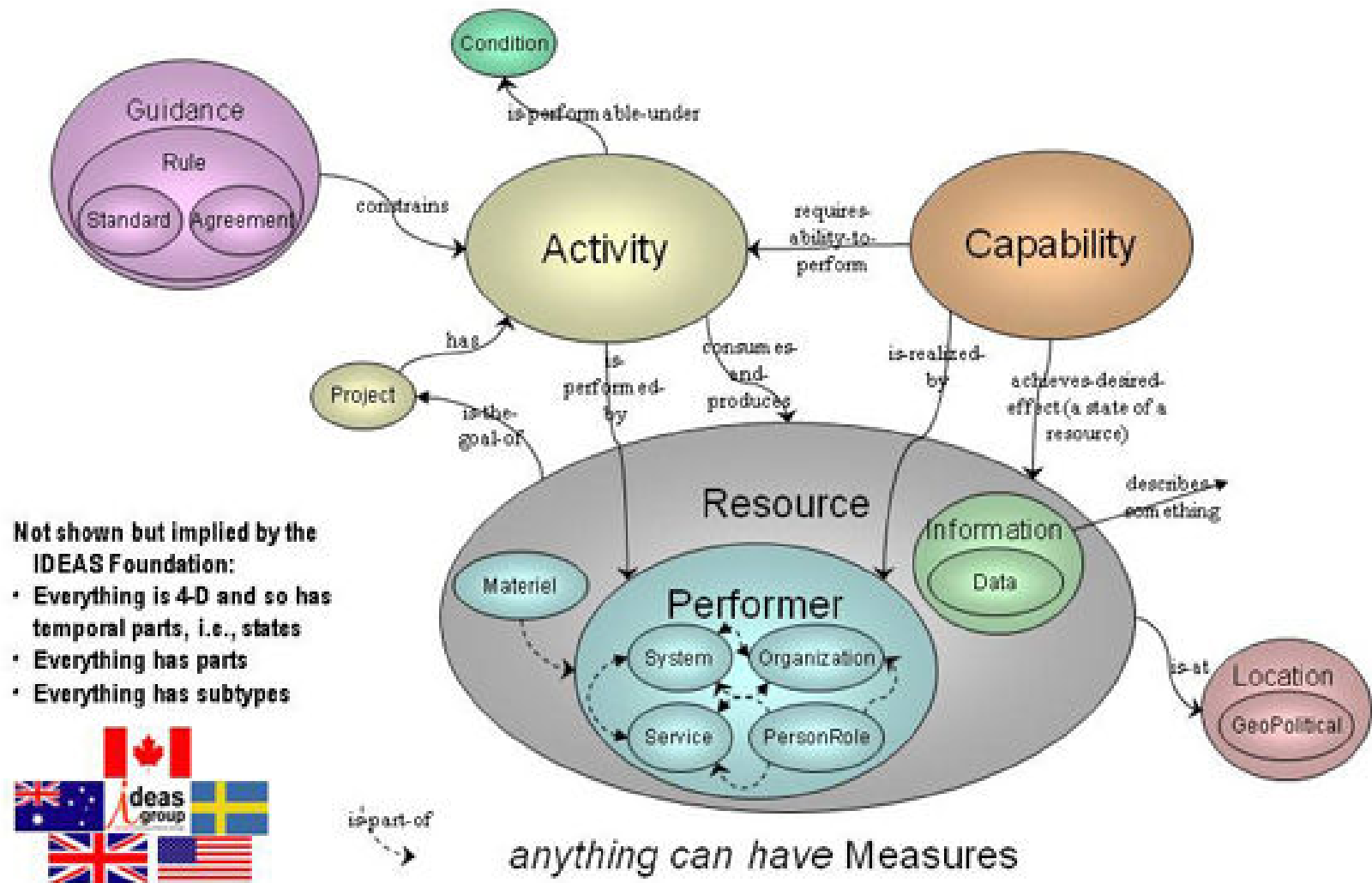
EA-Enabled Business/IT Initiatives



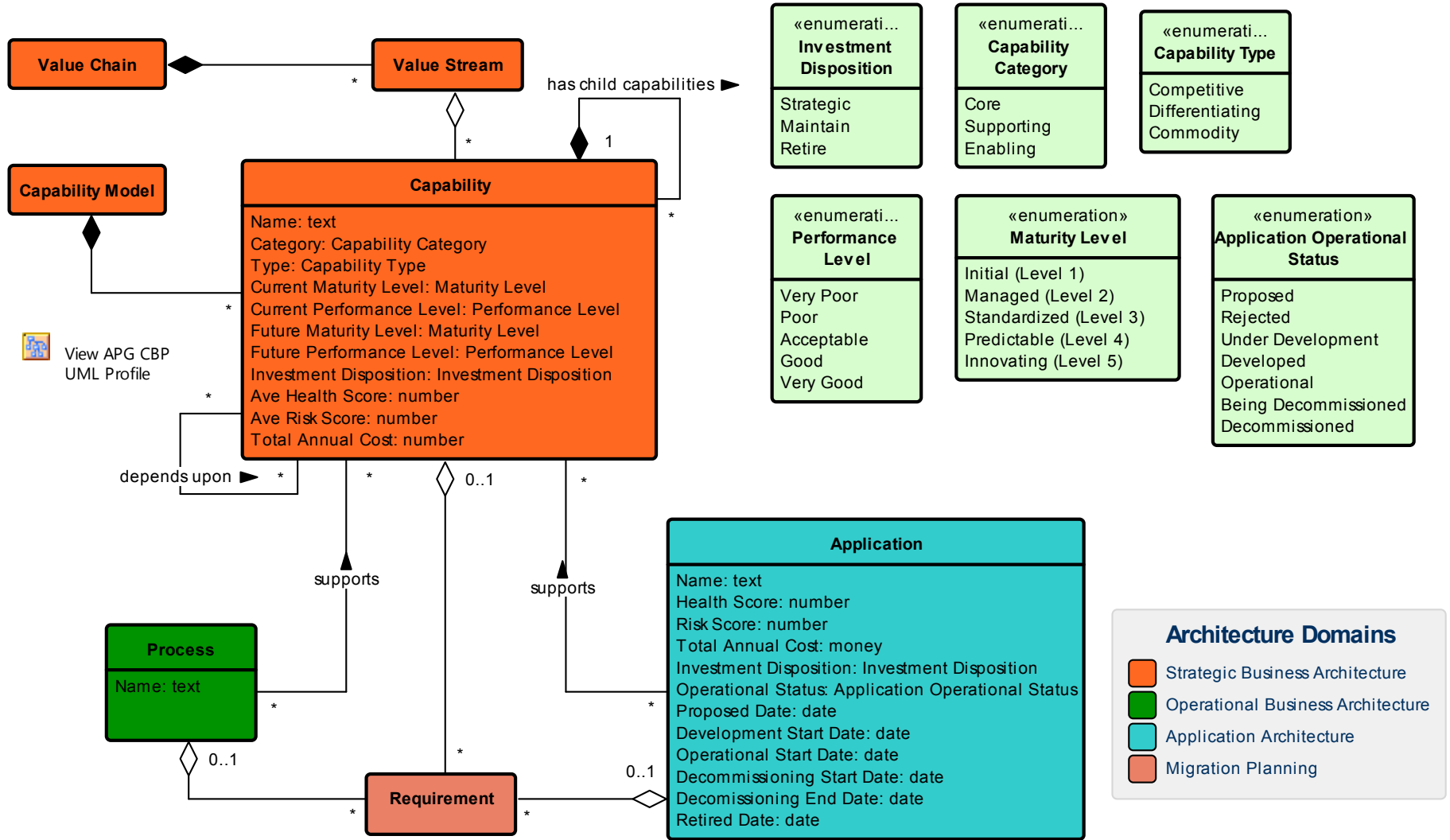
Capability Definition

- TOGAF
 - *“A business-focused outcome that is delivered by the completion of one or more work packages.”*
- DoDAF
 - *“The ability to achieve a Desired Effect under specified (performance) standards and conditions through combinations of ways and means (activities and resources) to perform a set of activities.”*
- BIZBOK
 - *“A particular ability or capacity that a business may possess or exchange to achieve a specific purpose or outcome.”*
- Open Group CBP Project
 - *“A measurable capacity to employ resources to achieve desired outcomes or goals within a specified context (or under specified conditions).”*

DoDAF 2 Capability Context



Fit-for-Purpose CBP Metamodel



Tailored Capability Definition

- An ability that an organization, person, or system possesses.
- Capabilities are typically expressed in general and high-level terms and typically require a combination of organization, people, processes, and technology to achieve.
- A capability is **WHAT** a company needs to be able to do to execute its business strategy
 - *Capabilities are represented as a catalog of things an enterprise can do (ability) regardless of the governance or how they are operationalized.*

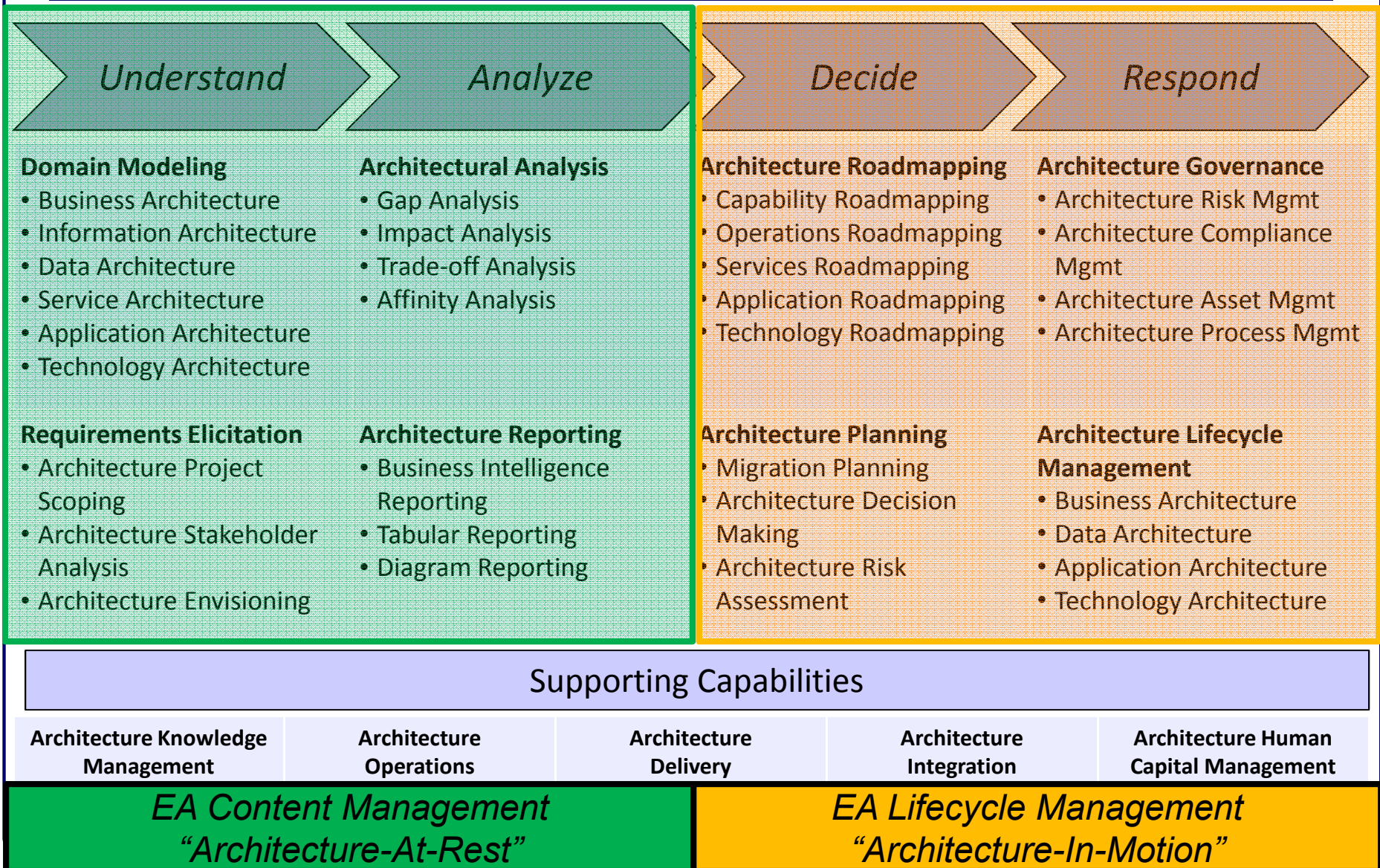
Capability Models

- Capability model is fundamentally a reference model
 - EA capability model should represent things that architecture practices and practitioners should/could do in real-world
- Capabilities are “things” – i.e. they have noun-like names
- Services are “behaviors” – i.e. they have active verb/noun-like names
 - Fine-grained services can be composed/configured into higher-level services
- Common practice is to contextualize the top-level of capability model with a value chain

Capability Model Use Cases

- Analyze EA capability performance
 - Understand what EA capabilities need uplifting to support new strategic initiatives and operational activities
- Create roadmaps for evolving EA practice
 - Associate conformance requirements for each capability as related to multiple levels in a maturity model for assessing/improving maturity
- Create EA service portfolio
 - Map EA services implemented by end-user organization to lowest level capabilities
- Use as reference model for mapping to standards and tools
 - TOGAF 9.1 content for coverage and gap analysis
 - Open CA conformance requirements
 - ISO/IEC 15704/15288/42010
 - Required tool capabilities and specific vendors' implementations

EA Value Chain and Capability Map



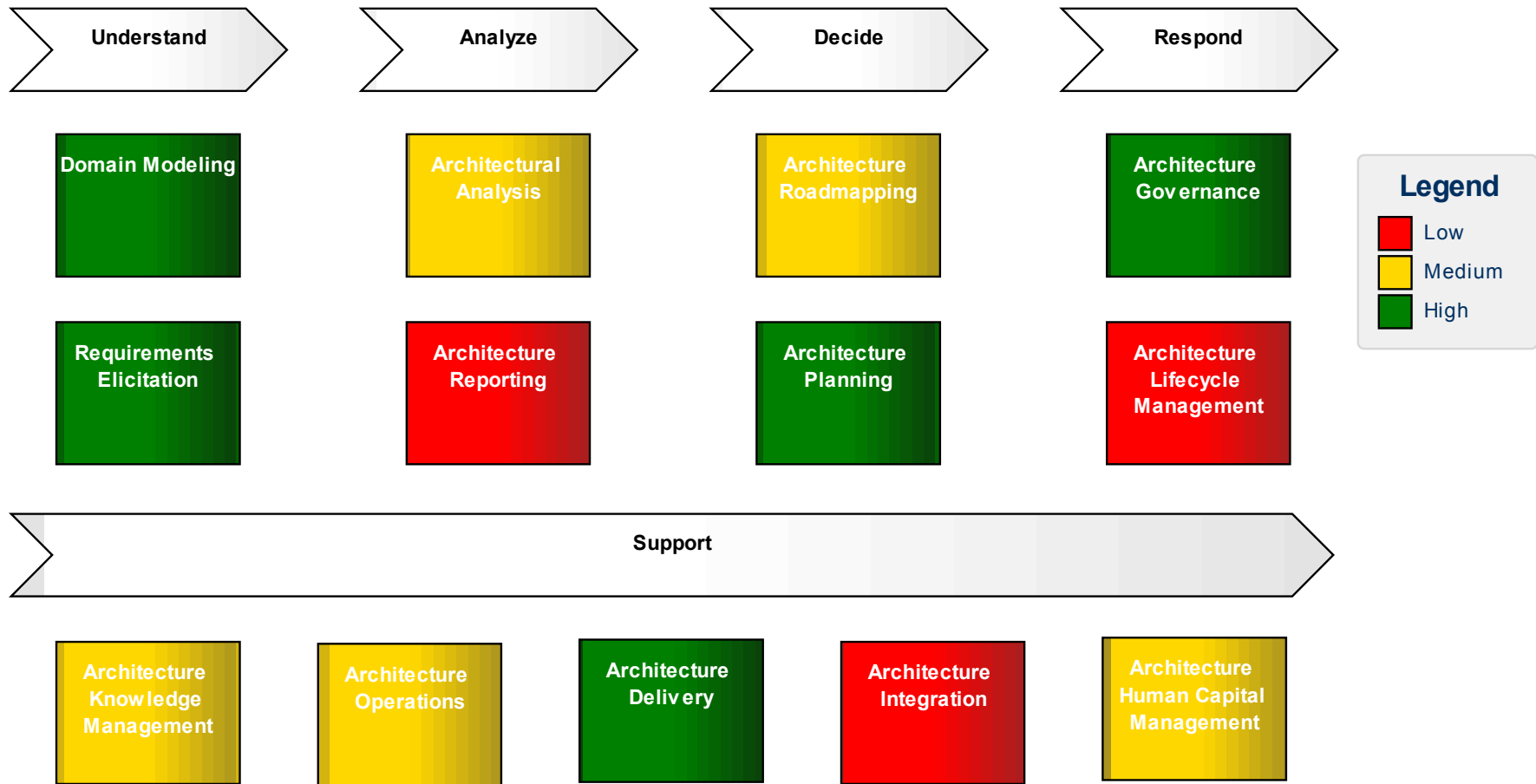
EA Supporting Capabilities

Architecture Knowledge Management	Architecture Modeling <ul style="list-style-type: none"> • Current State Modeling • Future State Modeling • Architecture Metamodel Mgmt • Architecture Viewpoints Mgmt 	Architecture Reference Models <ul style="list-style-type: none"> • Performance Reference Model • Capability Reference Model • Data Reference Model • Service Reference Model • Technology Reference Model 	Architecture Requirements Management <ul style="list-style-type: none"> • Architecture Requirements Definition • Architecture Requirements Monitoring 	Reference Architectures <ul style="list-style-type: none"> • Platform Reference Architecture • SOA Reference Architecture • Cloud Reference Architecture • Integration Reference Architecture
Architecture Operations	Architecture Governance <ul style="list-style-type: none"> • Architecture Principles • Compliance Checklists • Governance Processes • Governance Structures • Repository Governance 	Architecture Change Management <ul style="list-style-type: none"> • Business Environment Monitoring • Technology Environment Monitoring • Repository Monitoring • Governance Monitoring • Performance Monitoring 	Architecture Leadership <ul style="list-style-type: none"> • Architecture Performance Measurement • Architecture Team Management 	Architecture Tool Mgmt <ul style="list-style-type: none"> • Architecture Modeling Tools • Architecture Reporting Tools • Architecture Repository Tools • Integration Tools
Architecture Delivery	Architecture Professional Services <ul style="list-style-type: none"> • Architecture Tool Support • Architecture Skills Training • Architecture Tools Training • Architecture Advisory Services 	Architecture Project Support <ul style="list-style-type: none"> • Architecture Project Initiation • Architecture Project Monitoring • Architecture Project Close-Out 	Architecture Method <ul style="list-style-type: none"> • Architecture Development Method • Standard Architecture Deliverables 	Architecture Best Practices <ul style="list-style-type: none"> • Architecture Patterns • Architecture Techniques
Architecture Integration	Architecture Process Integration <ul style="list-style-type: none"> • IT Service Management Integration • Solution Delivery Integration • Application Management Integration • Portfolio Management Integration • Project Management Integration • Procurement Integration 	Architecture Data Integration <ul style="list-style-type: none"> • Technology Portfolio Integration • Application Portfolio Integration • Infrastructure Portfolio Integration • Financial Reporting Integration • Human Capital Integration 	Organization Change Management <ul style="list-style-type: none"> • Architecture Liaison Services • Architecture Communications 	
Architecture Human Capital Mgmt	Architect Onboarding <ul style="list-style-type: none"> • Architecture Tool Provisioning • Architecture Training Provisioning • Architect Orientation 	Architecture Skills Development <ul style="list-style-type: none"> • Architecture Modeling Skills • Architecture Decision Making Skills • Architecture Thinking Skills • Architecture Leadership Skills • Architecture Mentoring Skills 	Architecture Profession <ul style="list-style-type: none"> • Architecture Profession Management • Architect Certification • Architect Professional Development 	

Capability Specification

Capability	Business Architecture Modeling		
Parent Capability	Architecture Modeling	Value Chain Step	Understand
Services	<ul style="list-style-type: none"> • Create Business Capability Model • Create Organization Structure Model • Create Business Process Model • Create Business Function Model • Establish Architecture Traceability 		
Processes	• Business Architecture Modeling Process v1.2		
People	Responsible	Business Architect	
	Approve	Capability Manager, Process Owner	
	Consult	Subject Matter Experts	
	Inform	Business Unit Vice President	
Tools	• Sparx Systems Enterprise Architect		
KPIs	# of Models Created, # of Models Used for Impact Analysis		
Related Capabilities	Current State Modeling, Metamodel Mgmt, Viewpoint Mgmt, Modeling Tool Mgmt, Reporting, Modeling Skills, Tool Training		

Capability Heat Map – TOGAF 9 Coverage



Business Process Maturity

Level 1: Initial Fire-fighting Management

- Success in these organizations depends on competence and heroics of people
- Not on use of proven processes

Level 2: Managed Work Unit Management

- Create a management foundation within each work unit or project

Level 3: Standardized Process Management

- Establish and use common organizational process infrastructure and associated process assets
- Achieve consistency in how organization performs work to provide products and services

Level 4: Predictable Capability Management

- Manage and exploit the capability of the organizational process infrastructure and associated process assets
- Achieve predictable results with controlled variation

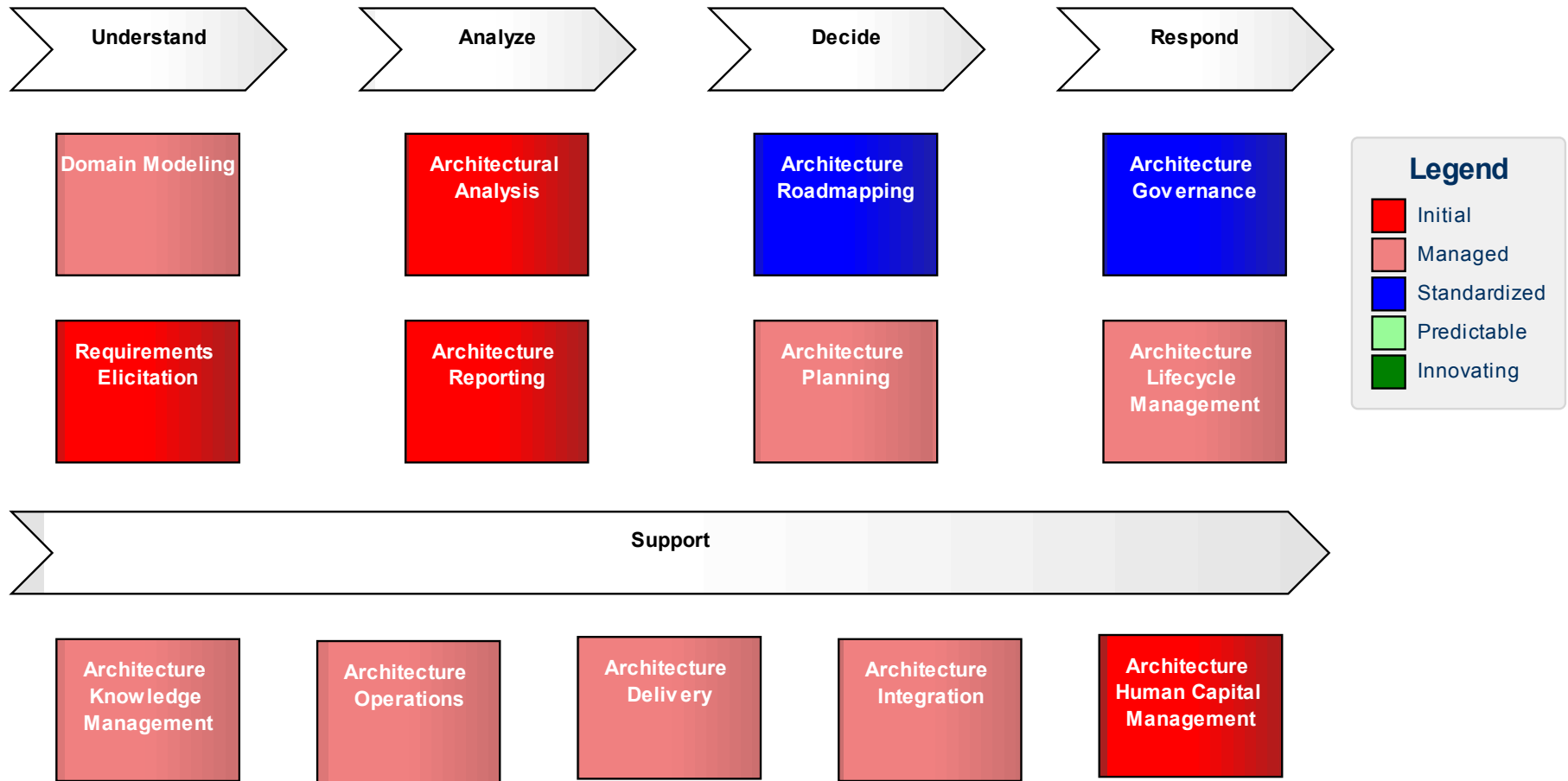
Level 5: Innovating Change Management

- Continuously improve processes and resulting products and services
- Defect and problem prevention, continuous capability management, and planned innovative improvements

Architecture Maturity Level Requirements

Capability		Architecture Decision Making		
Parent Capability		Architecture Planning	Value Chain Step	Strategize
Driver		Simplification, Technology Lifecycle Management		
Level 1 Initial	Level 2 Managed	Level 3 Standardized	Level 4 Predictable	Level 5 Innovating
<ul style="list-style-type: none"> Architecture decisions are implicitly made by project team Architecture decisions are not documented No criteria exist to determine what decisions are architecturally-significant No project roles are specified to be responsible for architecture decisions 	<ul style="list-style-type: none"> Architecture decision making is assigned as a responsibility to project architect Architecture decisions are explicitly made by project architect Architecture decisions are informally documented in project deliverables 	<ul style="list-style-type: none"> Criteria for determining architecturally-significant are documented Architecture decisions are formally documented in project deliverables in a standard form Architecture decisions are recorded with at least two different alternatives Architecture decisions are supported by documented rationale 	<ul style="list-style-type: none"> Architecture decisions are managed in enterprise repository Architecture decisions are traced to architecture principles Architecture decisions are traced to the architecture elements for which the decisions are being made Architecture decisions implicitly tied to business outcomes 	<ul style="list-style-type: none"> Architecture decisions explicitly tied to business outcomes Efficacy of architecture decisions are monitored over time
Current Maturity	Level 2 (Managed)	Future	Level 3 (Standardized)	
Related Capabilities	Architecture Analysis, Architecture Skills Development, Architecture Method, Architecture Onboarding, Architecture Governance			

Capability Heat Map – Current Maturity Level



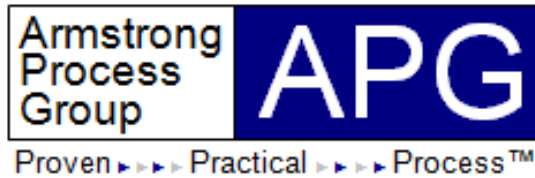
EA Service Catalog

Service Group	Service Description	Service Scope			Readiness Level			EA Capability		
	Service Name	Plan	Build	Run	Service Blueprint	Toolkit	Repository	Level 1	Level 2	Level 3
Enterprise Architecture Professional Development	Provide EA Modeling Coaching	X	X	X	100	100	100	Support	Human Capital Mgmt	Arch Skills Development
	Provide EA Skills/Tools Training	X	X	X	100	100	100	Support	Human Capital Mgmt	Arch Skills Development
	Provide TOGAF Certification Training	X	X	X	100	100	100	Support	Human Capital Mgmt	Arch Profession Mgmt
	Maintain EA Knowledge base (EA-BOK)	X	X	X	100	100	100	Support	Arch Knowledge Mgmt	
EA Repository Support and Governance	Govern EA Content (measure/report on completeness, correctness, currency)	X	X	X	100	100	100	Support	Arch Operations	Arch Governance
	Define and Maintain Meta-Model	X	X	X	100	100	100	Support	Arch Knowledge Mgmt	Arch Modeling
	Configure tools (RSA, COGNOS, Tableau)	X	X	X	100	100	100	Support	Arch Operations	Arch Tool Mgmt
	Customize and Extend EA Tools (macros, add-ins)	X	X	X	100	100	100	Support	Arch Operations	Arch Tool Mgmt
	Manage EA Content (data upload, data quality, data cleansing)	X	X	X	100	100	100	Support	Arch Operations	Arch Governance
	Manage EA Repository Users	X	X	X	100	100	100	Support	Human Capital Mgmt	Arch Onboarding
EA Analysis Services	Analyze Dependencies	X	X	X	100	100	100	Analyze	Arch Analysis	Dependency Analysis
	Analyze Data Flow	X	X	X	100	100	100	Analyze	Arch Analysis	Data Flow Analysis
	Analyze Impact	X		X	100	100	100	Analyze	Arch Analysis	Impact Analysis
	Analyze Gap	X		X	100	100	100	Analyze	Arch Analysis	Gap Analysis
	Analyze Duplications/Redundancy	X		X	100	100	100	Analyze	Arch Analysis	Redundancy Analysis
	Analyze Operational Risk	X		X	100	100	100	Analyze	Arch Analysis	Risk Analysis
	Provide Application Portfolio Insights	X		X	100	100	100	Analyze	Arch Analysis	Portfolio Analysis
	Provide Capability View of App Portfolio	X		X	100	100	100	Analyze	Arch Analysis	Capability Analysis
EA Practice / Capability Management	Market & Brand EA Practice	X	X	X	100	100	100	Support	Arch Integration	Org Change Mgmt
	Manage EA Adoption Roadmap	X	X	X	100	100	100	Support	Arch Integration	Org Change Mgmt
	Manage EA Toolkit & Services portfolio	X	X	X	100	100	100	Support	Arch Operations	Arch Leadership

Conclusions

- Value chains and capability models are emerging as industry standard best practices for planning, improving, and monitoring enterprise investments
- As these are things that are good for the business, we should internalize them when thinking about how we improve and uplift our architecture practice
- As the architecture profession advances and matures, understanding common activities all architects perform becomes more important

Q&A



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***Thanks for your attention
and participation!***